



SOJITZ G AUTO PHILIPPINES CORPORATION

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November 04, 2020
Reference No SGAP-VSD-0033

TO : GEELY FRANCHISED DEALER
ATTENTION : DEALER PRINCIPALS / BRANCH MANAGER
SUBJECT : NOVEMBER 2020 GEELY MODELS PRICELIST

Dear Business Partners,

Please be guided on the Geely models pricelist for the month of November 2020.

MODEL	SRP	Standard Discount	Standard ESP	*Promo Discount	Promo ESP
Coolray Comfort	978,000.00	70,000.00	908,000.00	20,000.00	888,000.00
Coolray Premium	1,088,000.00	100,000.00	988,000.00	30,000.00	958,000.00
Coolray Sport	1,198,000.00	100,000.00	1,098,000.00	30,000.00	1,068,000.00
Azkarra Premium	1,438,000.00	100,000.00	1,338,000.00	25,000.00	1,313,000.00
Azkarra Luxury	1,598,000.00	100,000.00	1,498,000.00		*same as Std Discount
**Okavango Comfort	1,208,000.00	80,000.00	1,128,000.00		
**Okavango Urban	1,328,000.00	90,000.00	1,238,000.00		

***2020 Geely All the Way Christmas Promo**

****Introductory price for Okavango Comfort and Urban**

November Program for **Customers:**

1. 2020 Geely All the Way Christmas Promo

November Programs for **Dealers:**

1. **November Azkarra and Coolray Salesman's Incentive Program and Coolray Champion.** Please see Circular with Reference No: SGAP-VSD-0031 for details.
2. **GEELY Year-End Volume Incentive Promo.** Please see Circular with Reference No: SGAP-VSD-0024 for details.

Prices indicated above are effective from **November 01 - 30, 2020** only.

Thank you and happy selling!

Ronnie G. Ballesteros
Vehicle Sales Manager

Alexis C. Aspillera
Deputy GM – Sales & Logistics Department