



THE MINI MAGIC FINANCING.

For clients who want to keep their options open, MINI Magic Financing is our perfect contract purchase solution. MINI Philippines will give you options from the start until the end of your financing agreement in partnership with BDO Unibank, Inc.

With MINI Magic, we take a portion of the cost of your MINI and freeze it until the end of your finance agreement - this becomes your optional final payment. Better still, it allows you to have reduced monthly payments. We use our experience to predict what your MINI will be worth when your finance agreement ends - this is your MINI's Guaranteed Future Value and becomes your optional final payment amount.

When your MINI Magic Financing agreement ends, you have three options with MINI Magic:

1. Pay the optional final payment in full and keep the MINI.
 2. Restructure your MINI's Guaranteed Future Value for another 12 to 36 months period and keep the MINI. BDO and MINI Philippines must be notified 3 months in advance for processing, rates and other charges to be determined by BDO.
 3. Part-exchange your current MINI for a new one under the conditions stated below.
 - a. Vehicle must be in good condition with no major accidents and/or repair done over 40% of the MINI's Fair Market Value.
 - b. Current mileage must not exceed 12,000kms per year. A Php3,000 charge per 1,000 km mileage will be applied on top of the exceeded mileage cap of 36,000kms for 3 years.
 - c. Vehicle must have a complete service record at an authorized MINI Service Centre with a minimum of 1 visit per year.
 - d. In the event of early termination of the agreement, the customer will shoulder the remaining monthly amortizations up to the last month of the 36-month term period.
- * The customer is required to pay the preferred down payment and Chattel Mortgage Fee based on the chosen MINI model and variant. A 36-month period applies to this scheme.
 - * All bank documentations and requirements should be provided by the customer. Thus, the financing application is subject to bank approval.
 - * The financing agreement has a Guaranteed Future Value of 40-50%, depending on the chosen MINI model and variant.

MINI MAGIC SCHEME FOR 20% DOWNPAYMENT.

Vehicle		SRP	DOWN PAYMENT		BALLOON AMOUNT	CHATTEL MORTGAGE FEE	TOTAL AMORTIZATION
MINI COOPER 3 DOOR HATCH A/T	PHP	2,650,000	PHP	530,000	1,325,000	46,640	38,529.00
MINI COOPER S 3 DOOR HATCH A/T	PHP	3,150,000	PHP	630,000	1,575,000	55,440	45,799.00
MINI JWC 3 DOOR A/T	PHP	3,950,000	PHP	790,000	1,975,000	69,520	57,430.00
MINI COOPER 5 DOOR HATCH A/T	PHP	2,750,000	PHP	550,000	1,375,000	48,400	39,983.00
MINI COOPER S 5 DOOR HATCH A/T	PHP	3,250,000	PHP	650,000	1,625,000	57,200	47,253.00
MINI COOPER S CONVERTIBLE A/T	PHP	3,500,000	PHP	700,000	1,750,000	61,600	50,888.00
MINIC JCW 3 DOOR CONVERTIBLE A/T	PHP	4,400,000	PHP	880,000	2,200,000	77,440	63,973.00
MINI COOPER S COUNTRYMAN PURE A/T	PHP	3,250,000	PHP	650,000	1,625,000	57,200	47,253.00
MINI COOPER S COUNTRYMAN SPORT A/T	PHP	3,850,000	PHP	770,000	1,925,000	67,760	55,976.00
MINI JWC COUNTRYMAN A/T	PHP	4,850,000	PHP	970,000	2,425,000	85,360	70,515.00
MINI COOPER S CLUBMAN A/T	PHP	3,600,000	PHP	720,000	1,800,000	63,360	52,341.00
MINI JCW CLUBMAN A/T	PHP	4,750,000	PHP	950,000	2,375,000	83,600	69,062.00

MINI MAGIC SCHEME FOR 30% DOWNPAYMENT.

Vehicle		SRP	DOWN PAYMENT		BALLOON AMOUNT	CHATTEL MORTGAGE FEE	TOTAL AMORTIZATION
MINI COOPER 3 DOOR HATCH A/T	PHP	2,650,000	PHP	795,000	1,325,000	40,810	29,551.00
MINI COOPER S 3 DOOR HATCH A/T	PHP	3,150,000	PHP	945,000	1,575,000	48,510	35,126.00
MINI JWC 3 DOOR A/T	PHP	3,950,000	PHP	1,185,000	1,975,000	60,830	44,047.00
MINI COOPER 5 DOOR HATCH A/T	PHP	2,750,000	PHP	825,000	1,375,000	42,350	30,666.00
MINI COOPER S 5 DOOR HATCH A/T	PHP	3,250,000	PHP	975,000	1,625,000	50,050	36,242.00
MINI COOPER S CONVERTIBLE A/T	PHP	3,500,000	PHP	1,050,000	1,750,000	53,900	39,029.00
MINI JCW 3 DOOR CONVERTIBLE A/T	PHP	4,400,000	PHP	1,320,000	2,200,000	67,760	49,065.00
MINI COOPER S COUNTRYMAN PURE A/T	PHP	3,250,000	PHP	975,000	1,625,000	50,050	36,242.00
MINI COOPER S COUNTRYMAN SPORT A/T	PHP	3,850,000	PHP	1,155,000	1,925,000	59,290	42,932.00
MINI JWC COUNTRYMAN A/T	PHP	4,850,000	PHP	1,455,000	2,425,000	74,690	54,083.00
MINI COOPER S CLUBMAN A/T	PHP	3,600,000	PHP	1,080,000	1,800,000	55,440	40,144.00
MINI JCW CLUBMAN A/T	PHP	4,750,000	PHP	1,425,000	2,375,000	73,150	52,968.00