DECEMBER - PROMO SUMMARY

ALL IN PROGRAM

				BDO		**BPI**		**EASTWEST BANK**			**UCPB**	
		SUBSIDY	MAZDA	20%DP	80% AF - NMI	20%DP	80% AF - NMI	30% DP	70% AF - NMI		20% DP	80% AF - NMI
	SRP	DISTRIBUTOR	ALLOWABLE	CASH OUT	60MOS	CASH OUT	60Mos	CASH OUT	60MOS	48MOS	CASH OUT	60Mos
PRIVATE VEHICLE												
Mazda2 1.5l Elite 4-dr SD	995,000	25,000	25K, LTO	106,000	20,212	102,000	20,365	214,000	17,601	20,601	106,000	20,276
Mazda2 1.5l Elite 5-dr HB	995,000	25,000	25K, LTO	106,000	20,212	102,000	20,365	214,000	17,601	20,601	106,000	20,276
Mazda3 1.5l Elite 4-dr SD	1,295,000	25,000	25K, LTO	146,000	26,306	143,000	26,505	286,000	22,908	26,812	145,000	26,389
Mazda3 1.5l Elite 5-dr SB	1,320,000	25,000	25K, LTO	149,000	26,814	148,000	27,016	292,000	23,350	27,330	148,000	26,899
Mazda3 2.0L Elite 5-dr SB	1,590,000	30,000	20K, LTO	185,000	32,299	182,000	32,542	359,000	28,126	32,920	184,000	32,400
Mazda6 Sports Wagon 5dr	1,995,000	100,000	LTO	190,000	40,526	189,000	40,831	407,000	35,290	41,305	190,000	40,653
Mazda6 Turbo Gas SD 4dr	2,250,000	200,000	LTO	130,000	45,705	130,000	46,050	369,000	39,801	46,584	128,000	45,849
2019 Mazda6 2.2L Diesel	2,250,000	200,000	LTO	130,000	45,705	130,000	46,050	369,000	39,801	46,584	128,000	45,849
Mazda MX5 2.0L Soft Top Sky Active A/T	2,260,000	-	LTO	320,000	45,909	322,000	46,255	572,000	39,978	46,791	320,000	46,053
Mazda MX5 2.0L Soft Top Sky Active M/T	2,200,000	-	LTO	313,000	44,690	315,000	45,027	556,000	38,916	45,549	312,000	44,831
Mazda MX5 2.0L RF Sky Active A/T	2,390,000	-	LTO	338,000	48,549	339,000	48,916	602,000	42,277	49,483	338,000	48,702
Mazda MX5 2.0L RF Sky Active M/T	2,330,000	-	LTO	329,000	47,331	330,000	47,688	589,000	41,216	48,241	329,000	47,480
Mazda MX5 2.0L RF Sky Active A/T (Club Edition)	2,690,000	-	LTO	378,000	54,643	379,000	55,056	675,000	47,584	55,694	378,000	54,816
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COMMERCIAL VEHICLE												
Mazda CX-3 2.0L FWD Pro	1,320,000	25,000	25K, LTO	146,000	26,814	143,000	27,016	290,000	23,350	27,330	145,000	26,899
Mazda CX-30 2.0L FWD Pro	1,490,000	50,000	50K, LTO	120,000	30,267	119,000	30,496	282,000	26,357	30,849	120,000	30,363
Mazda CX-30 2.0L FWD Sport	1,790,000	150,000	50K, LTO	64,000	36,361	64,000	36,636	253,000	31,664	37,061	279,000	36,476
Mazda CX-30 2.0L AWD	1,990,000	50,000	50K, LTO	185,000	40,424	184,000	40,729	400,000	35,202	41,201	185,000	40,551
Mazda CX-5 2.0L FWD Pro	1,730,000	50,000	50K, LTO	152,000	35,143	150,000	35,408	338,000	30,602	35,818	152,000	35,253
Mazda CX-5 2.0L FWD Sport	1,890,000	50,000	50K, LTO	172,000	38,393	170,000	38,682	376,000	33,433	39,131	172,000	38,514
Mazda CX-5 2.5L AWD Pro	1,990,000	-	LTO	280,000	40,424	280,000	40,729	500,000	35,202	41,201	279,000	40,551
Mazda CX-5 2.2L AWD Diesel	2,350,000	-	LTO	327,000	47,737	328,000	48,097	586,000	41,570	48,655	326,000	47,887
Mazda CX-8 2.5L FWD Signature	2,290,000	50,000	50K, LTO	225,000	46,518	224,000	46,869	472,000	40,508	47,413	224,000	46,665
Mazda CX-8 2.5L AWD Exclusive	2,450,000	-	LTO	338,000	49,768	340,000	50,144	610,000	43,339	50,725	339,000	49,925
Mazda CX-9 2.5L FWD Turbo Sport	2,380,000	50,000	LTO	283,000	48,346	284,000	48,711	545,000	42,100	49,276	282,000	48,499
Mazda CX-9 2.5L AWD Turbo Signature	2,950,000	200,000	LTO	215,000	59,925	217,000	60,377	530,000	52,183	61,077	214,000	60,114
MAZDA BT 50 4x2 M/T	1,350,000	150,000	LTO	52,000	27,423	49,000	27,630	194,000	23,881	27,951	52,000	27,510
MAZDA BT 50 4x2 A/T	1,395,000	180,000	LTO	30,000	28,338	28,000	28,551	175,000	24,677	28,883	30,000	28,427
MAZDA BT 50 4x4 A/T	1,550,000	200,000	LTO	32,000	31,486	30,000	31,724	192,000	27,418	32,092	32,000	31,585
2018 MAZDA BT 50 4x2 M/T	1,150,000	-	100K, LTO	N/A	23,361	N/A	23,537	202,000	20,343	23,810	205,000	23,434

BDO
CMF IS SUBJECT TO CHANGE DUE TO ABSENCE OF CMF TABLE FROM BDO. PLS DO NOT USE THE EVAT WAIVE (OUT) PORTION

BPI:

EWB
30% DP - REQUESTING RSX FOR APPROVAL OF EVAT WAIVE.

UCPB
2018 BT 50 - 30% DP