



# THE MINI MAGIC FINANCING.

For clients who want to keep their options open, MINI Magic Financing is our perfect contract purchase solution. MINI Philippines will give you options from the start until the end of your financing agreement in partnership with BDO Unibank, Inc.

With MINI Magic, we take a portion of the cost of your MINI and freeze it until the end of your finance agreement - this becomes your optional final payment. Better still, it allows you to have reduced monthly payments. We use our experience to predict what your MINI will be worth when your finance agreement ends - this is your MINI's Guaranteed Future Value and becomes your optional final payment amount.

When your MINI Magic Financing agreement ends, you have three options with MINI Magic:

1. Pay the optional final payment in full and keep the MINI.
  2. Restructure your MINI's Guaranteed Future Value for another 12 to 36 months period and keep the MINI. BDO and MINI Philippines must be notified 3 months in advance for processing, rates and other charges to be determined by BDO.
  3. Part-exchange your current MINI for a new one under the conditions stated below.
    - a. Vehicle must be in good condition with no major accidents and/or repair done over 40% of the MINI's Fair Market Value.
    - b. Current mileage must not exceed 12,000kms per year. A Php3,000 charge per 1,000 km mileage will be applied on top of the exceeded mileage cap of 36,000kms for 3 years.
    - c. Vehicle must have a complete service record at an authorized MINI Service Centre with a minimum of 1 visit per year.
    - d. In the event of early termination of the agreement, the customer will shoulder the remaining monthly amortizations up to the last month of the 36-month term period.
- \* The customer is required to pay the preferred down payment and Chattel Mortgage Fee based on the chosen MINI model and variant. A 36-month period applies to this scheme.
  - \* All bank documentations and requirements should be provided by the customer. Thus, the financing application is subject to bank approval.
  - \* The financing agreement has a Guaranteed Future Value of 40-50%, depending on the chosen MINI model and variant.

## MINI MAGIC SCHEME FOR 20% DOWNPAYMENT.

Vehicle		SRP	DOWN PAYMENT		BALLOON AMOUNT	CHATEL MORTGAGE FEE	TOTAL AMORTIZATION
MINI COOPER 3 DOOR HATCH A/T	PHP	2,550,000	PHP	510,000	1,275,000	44,880	37,074.88
MINI COOPER S 3 DOOR HATCH A/T	PHP	3,000,000	PHP	600,000	1,500,000	52,800	43,617.50
MINI JWC 3 DOOR A/T	PHP	3,850,000	PHP	770,000	1,925,000	67,760	55,975.79
MINI COOPER 5 DOOR HATCH A/T	PHP	2,650,000	PHP	530,000	1,325,000	46,640	38,528.79
MINI COOPER S 5 DOOR HATCH A/T	PHP	3,100,000	PHP	620,000	1,550,000	54,560	45,071.42
MINI COOPER S CONVERTIBLE A/T	PHP	3,350,000	PHP	670,000	1,675,000	58,960	48,706.21
MINI JWC 3 DOOR CONVERTIBLE A/T	PHP	4,300,000	PHP	860,000	2,150,000	75,680	62,518.42
MINI COOPER D COUNTRYMAN A/T	PHP	3,250,000	PHP	650,000	1,625,000	57,200	47,252.29
MINI COOPER S COUNTRYMAN PURE A/T	PHP	3,250,000	PHP	650,000	1,625,000	57,200	47,252.29
MINI COOPER SD COUNTRYMAN A/T	PHP	3,700,000	PHP	740,000	1,850,000	65,120	53,794.92
MINI COOPER SD ALL4 COUNTRYMAN A/T	PHP	3,850,000	PHP	770,000	1,925,000	67,760	55,975.79
MINI COOPER S COUNTRYMAN SPORT A/T	PHP	3,850,000	PHP	770,000	1,925,000	67,760	55,975.79
MINI JWC COUNTRYMAN A/T	PHP	4,550,000	PHP	910,000	2,275,000	80,080	66,153.21
MINI COOPER CLUBMAN A/T	PHP	2,950,000	PHP	590,000	1,475,000	51,920	42,890.54
MINI COOPER S CLUBMAN A/T	PHP	3,450,000	PHP	690,000	1,725,000	60,720	50,160.13
MINI JCW CLUBMAN A/T	PHP	4,350,000	PHP	870,000	2,175,000	76,560	63,245.38

## MINI MAGIC SCHEME FOR 30% DOWNPAYMENT.

Vehicle		SRP	DOWN PAYMENT	BALLOON AMOUNT	CHATTEL MORTGAGE FEE	TOTAL AMORTIZATION
MINI COOPER 3 DOOR HATCH A/T	PHP	2,550,000	PHP 765,000	1,275,000	39,270	28,435.33
MINI COOPER S 3 DOOR HATCH A/T	PHP	3,000,000	PHP 900,000	1,500,000	46,200	33,453.33
MINI JWC 3 DOOR A/T	PHP	3,850,000	PHP 1,155,000	1,925,000	59,290	42,931.78
MINI COOPER 5 DOOR HATCH A/T	PHP	2,650,000	PHP 795,000	1,325,000	40,810	29,550.44
MINI COOPER S 5 DOOR HATCH A/T	PHP	3,100,000	PHP 930,000	1,550,000	47,740	34,568.44
MINI COOPER S CONVERTIBLE A/T	PHP	3,350,000	PHP 1,005,000	1,675,000	51,590	37,356.22
MINI JWC 3 DOOR CONVERTIBLE A/T	PHP	4,300,000	PHP 1,290,000	2,150,000	66,220	47,949.78
MINI COOPER D COUNTRYMAN A/T	PHP	3,250,000	PHP 975,000	1,625,000	50,050	36,241.11
MINI COOPER S COUNTRYMAN PURE A/T	PHP	3,250,000	PHP 975,000	1,625,000	50,050	36,241.11
MINI COOPER SD COUNTRYMAN A/T	PHP	3,700,000	PHP 1,110,000	1,850,000	56,980	41,259.11
MINI COOPER SD ALL4 COUNTRYMAN A/T	PHP	3,850,000	PHP 1,155,000	1,925,000	59,290	42,931.78
MINI COOPER S COUNTRYMAN SPORT A/T	PHP	3,850,000	PHP 1,155,000	1,925,000	59,290	42,931.78
MINI JWC COUNTRYMAN A/T	PHP	4,550,000	PHP 1,365,000	2,275,000	70,070	50,737.56
MINI COOPER CLUBMAN A/T	PHP	2,950,000	PHP 855,000	1,475,000	45,430	32,895.78
MINI COOPER S CLUBMAN A/T	PHP	3,450,000	PHP 1,035,000	1,725,000	53,130	38,471.33
MINI JCW CLUBMAN A/T	PHP	4,350,000	PHP 1,305,000	2,175,000	66,990	48,507.33