

	SRP	EW-30%DP		70% AF - NMI		30%DP - 36Mos		70% NMI	EW-20%DP		80% AF - NMI		20%DP - 36Mos		80% NMI	SBC-20%DP		80% AF - NMI		20%DP - 36Mos		80% NMI
		Bun A/Opt1	Bun B/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2	
ECOSPORT 1.0L A/T TITANIUM	1,190,000	113,000		25,077	21,152	122,000		31,701	7,000		28,660	24,173	17,000		36,229	19,000		28,164	24,250	29,000		35,965
ECOSPORT 1.5L A/T TREND	1,030,000	102,000		21,706	18,308	110,000		27,439	-		24,806	20,923	9,000		31,358	-		24,377	20,989	9,000		31,129
ECOSPORT 1.5L M/T TREND	970,000	88,000		20,441	17,241	95,000		25,840	2,000		23,361	19,704	10,000		29,532	-		22,957	19,767	8,000		29,316
ECOSPORT 1.5L M/T AMBIENTE	920,000	72,000		19,388	16,353	79,000		24,508	15,000		22,157	18,689	23,000		28,009	8,000		21,774	18,748	16,000		27,805
ECOSPORT 1.5L A/T TITANIUM	1,100,000	96,000		23,181	19,552	104,000		29,303	-		26,492	22,345	9,000		33,489	8,000		26,034	22,416	17,000		33,245
EVE 2.0 4x4 TITANIUM	2,299,000	460,000		48,447	40,863	477,000		61,243	200,000		55,368	46,701	219,000		69,992	212,000		54,410	46,848	231,000		69,481
EVE 2.0 4x2 TITANIUM	1,995,000	396,000		42,041	35,460	410,000		53,145	170,000		48,047	40,526	186,000		60,737	180,000		47,215	40,653	196,000		60,294
EVE 2.2 4x2 TREND A/T	1,738,000	294,000		36,625	30,892	307,000		46,299	98,000		41,857	35,305	112,000		52,913	108,000		41,133	35,416	122,000		52,527
EVE 2.0 4x2 SPORT A/T - NEW	1,868,000	374,000		39,365	33,203	388,000		49,762	167,000		44,988	37,946	182,000		56,871	172,000		44,210	38,065	187,000		56,456
F-150 3.5L 4x4 Ecoboost	2,998,000	777,000		63,177	53,287	798,000		79,864	452,000		72,202	60,900	476,000		91,273	448,000		70,953	61,092	472,000		90,607
F-150 2.3L 4x2 Ecoboost	2,698,000	688,000		56,855	47,955	707,000		71,872	392,000		64,977	54,806	414,000		82,140	390,000		63,853	54,979	412,000		81,540
RANGER 2.2L 4x4 FX4 AT - NEW	1,416,000	282,000		29,840	25,169	292,000		37,721	124,000		34,102	28,764	136,000		43,110	128,000		33,512	28,855	140,000		42,795
RANGER 2.2L 4x4 FX4 MT - NEW	1,356,000	268,000		28,575	24,102	278,000		36,123	117,000		32,657	27,545	128,000		41,283	122,000		32,092	27,632	133,000		40,982
RANGER 2.2L FX4 AT	1,316,000	N/A	236,000	27,732	23,391	N/A	246,000	35,057	N/A	89,000	31,694	26,733	N/A	100,000	40,065	N/A	97,000	31,146	26,817	N/A	108,000	39,773
RANGER 2.2L FX4 MT	1,256,000	N/A	222,000	26,468	22,325	N/A	231,000	33,459	N/A	82,000	30,249	25,514	N/A	93,000	38,239	N/A	92,000	29,726	25,594	N/A	103,000	37,960
RANGER 2.2L 4X4 XLS MT	1,181,000	N/A	236,000	24,888	20,992	N/A	245,000	31,461	N/A	115,000	28,443	23,991	N/A	125,000	35,955	N/A	114,000	27,951	24,066	N/A	124,000	35,693
RANGER 2.2L 4X2 XLT AT	1,236,000	N/A	153,000	26,047	21,969	N/A	162,000	32,926	N/A	18,000	29,767	25,108	N/A	28,000	37,630	N/A	22,000	29,252	25,187	N/A	32,000	37,355
RANGER 2.2L 4X2 XLT MT	1,176,000	N/A	139,000	24,782	20,903	N/A	148,000	31,328	N/A	9,000	28,322	23,889	N/A	19,000	35,803	N/A	16,000	27,832	23,964	N/A	26,000	35,542
RANGER 4X2 XLS AT	1,092,000	210,000	220,000	23,012	19,410	218,000	228,000	29,090	86,000	97,000	26,299	22,183	95,000	106,000	33,246	95,000	105,000	25,844	22,253	104,000	114,000	33,003
RANGER 4X2 XLS MT	1,032,000	N/A	154,000	21,748	18,343	N/A	162,000	27,492	N/A	38,000	24,854	20,964	N/A	47,000	31,419	N/A	46,000	24,424	21,030	N/A	55,000	31,190
RANGER XLS SPORT 4X4 MT	1,211,000	216,000	238,000	25,520	21,525	225,000	247,000	32,260	80,000	107,000	29,165	24,600	90,000	117,000	36,869	88,000	122,000	28,661	24,677	98,000	132,000	36,600
RANGER XLS SPORT 4X2 MT	1,062,000	N/A	207,000	22,380	18,877	N/A	215,000	28,291	N/A	86,000	25,577	21,573	N/A	95,000	32,332	N/A	94,000	25,134	21,641	N/A	103,000	32,096
RANGER XLS SPORT 4X2 AT	1,122,000	N/A	218,000	23,644	19,943	N/A	226,000	29,889	N/A	92,000	27,022	22,792	N/A	101,000	34,159	N/A	100,000	26,554	22,864	N/A	109,000	33,910
RAPTOR 2.0L 4X4 A/T - ALL IN	1,998,000	N/A	479,000	42,104	35,513	N/A	493,000	53,225	N/A	256,000	48,119	40,587	N/A	272,000	60,828	N/A	264,000	47,286	40,714	N/A	280,000	60,384
TERRITORY 1.5L ECOBOOST TITANIUM	1,299,000	335,000	N/A	27,374	23,089	345,000	34,604	187,000			31,285	26,388	198,000		39,548	205,000		30,743	26,471	216,000		39,259
TERRITORY 1.5L TREND 4X2 A/T	1,179,000	289,000	N/A	24,845	20,956	298,000	31,408	157,000			28,395	23,950	167,000		35,894	172,000		27,903	24,025	182,000		35,632
WILDTRAK 2.0L 4X4 AT	1,695,000	266,000	277,000	35,719	30,128	278,000	289,000	45,153	72,000	103,000	40,822	34,432	86,000	117,000	51,604	92,000	106,000	40,115	34,540	106,000	120,000	51,227
WILDTRAK 2.0L 4X2 AT	1,455,000	N/A	262,000	30,662	25,862	N/A	273,000	38,760	N/A	136,000	35,042	29,556	N/A	148,000	44,297	N/A	102,000	34,435	29,650	N/A	114,000	43,974
WILDTRAK 2.0L 4X2 MT	1,390,000	248,000	268,000	29,292	24,707	258,000	278,000	37,029	122,000	157,000	33,476	28,236	134,000	169,000	42,318	125,000	148,000	32,897	28,325	137,000	160,000	42,009
2.2L 4x2 Transit	2,300,000	245,000		48,468	40,881	262,000	61,270		-		55,392	46,721	19,000		70,023	26,000		54,434	46,868	45,000		69,512
2.3L 4x2 Explorer Ecoboost Sport	2,798,000	355,000	384,000	58,963	49,733	375,000	404,000	74,536	15,000	35,000	67,386	56,837	38,000	58,000	85,184	25,000	28,000	66,220	57,016	48,000	51,000	84,562
3.5L 4x4 Explorer Ecoboost Sport	3,178,000	265,000	280,000	66,970	56,487	288,000	303,000	84,659	-	-	76,537	64,556	26,000	26,000	96,753	-	-	75,213	64,760	26,000	26,000	96,047
2.3L Mustang Ecoboost	2,858,000	695,000		60,227	50,799	716,000	76,134	375,000			68,831	58,056	398,000		87,011	385,000		67,640	58,239	408,000		86,376
5.0L Mustang FastBack AT	3,538,000	855,000		74,556	62,886	880,000		94,249	454,000		85,207	71,869	483,000		107,713	466,000		83,733	72,096	495,000		106,927
5.0L Mustang GT Convertible AT	3,718,000	895,000		78,350	66,085	922,000		99,044	478,000		89,542	75,525	508,000		113,193	488,000		87,993	75,763	518,000		112,367
Expe 3.5L V6 Ecoboost Platinum	4,479,000	314,000	297,000	94,386	79,611	346,000	329,000	119,316	-	-	107,870	90,984	36,000	36,000	136,361	-	410,000	106,003	91,271	36,000	446,000	135,366
Expe 3.5L Limited MAX w/ BS	4,612,000	335,000	315,000	97,189	81,975	368,000	348,000	122,859	-	-	111,073	93,686	37,000	37,000	140,410	-	440,000	109,151	93,981	37,000	477,000	139,385

- Free 1st NMI - 60Mos
- Free 1st NMI - 48/60Mos
- Free 1st & 2nd NMI - 60Mos
- Free 1st & 2nd NMI - 48/60Mos
- Free Vespa w/ 1Yr Insurance
- Free Ecosport Ambiente
- Free Vespa w/ 1Yr Ins + 1st NMI - 48/60Mos

VK SUBSIDY OF 5K WILL BE USED FOR PACKAGE OF TINT (1.9K) + ECO TIX (2K), W.VACUUM (1K), and/or Fly Away Promo
 FOR EVAT WAIVED ACCOUNTS : NO ADDITIONAL INCOME (FOR 1/4 OVER-AND-ABOVE) SHOULD BE PRESENTED ON THE T.S.
 FURTHERMORE, NO ADDITIONAL FREEBIES SHOULD BE PART OF THE PACKAGE OFFERED TO CUSTOMERS
 (EXCEPT WHAT IS STIPULATED ON THE PROMO DETAILS FOR DECEMBER, E.G. TINT, ECO TIX, VACUUM, AND/OR FAP VOUCHER)

Bundle A program **MUST NOT** be used for Bundle B

	SRP	PSB-20%DP		80% AF - NMI		20%DP - 36Mos		80%	BDO-20%DP		80% AF - NMI		20%DP - 36Mos		80%	BPI-20%DP		80% AF - NMI		20%DP - 36Mos		80%
		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2	NMI	BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2	NMI	BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2	NMI
ECOSPORT 1.0L A/T TITANIUM	1,190,000	-		28,164	24,064	10,000		35,436	16,000		28,660	24,173	26,000		36,229	30,000		28,164	24,115	40,000		35,198
ECOSPORT 1.5L A/T TREND	1,030,000	-		24,377	20,828	9,000		30,672	40,000		24,806	20,923	49,000		31,358	35,000		24,377	20,872	44,000		30,466
ECOSPORT 1.5L M/T TREND	970,000	-		22,957	19,615	8,000		28,885	32,000		23,361	19,704	40,000		29,532	26,000		22,957	19,657	34,000		28,691
ECOSPORT 1.5L M/T AMBIENTE	920,000	-		21,774	18,604	8,000		27,396	25,000		22,157	18,689	33,000		28,009	22,000		21,774	18,643	30,000		27,212
ECOSPORT 1.5L A/T TITANIUM	1,100,000	-		26,034	22,244	9,000		32,756	5,000		26,492	22,345	14,000		33,489	14,000		26,034	22,291	23,000		32,536
EVE 2.0 4x4 TITANIUM	2,299,000	232,000		54,410	46,489	251,000		68,460	208,000		55,368	46,701	227,000		69,992	242,000		54,410	46,587	261,000		68,000
EVE 2.0 4x2 TITANIUM	1,995,000	185,000		47,215	40,342	201,000		59,407	176,000		48,047	40,526	192,000		60,737	204,000		47,215	40,427	220,000		59,008
EVE 2.2 4x2 TREND A/T	1,738,000	120,000		41,133	35,145	134,000		51,754	103,000		41,857	35,305	117,000		52,913	128,000		41,133	35,219	142,000		51,407
EVE 2.0 4x2 SPORT A/T - NEW	1,868,000	189,000		44,210	37,774	204,000		55,625	170,000		44,988	37,946	185,000		56,871	195,000		44,210	37,854	210,000		55,252
F-150 3.5L 4x4 Ecoboost	2,998,000	467,000		70,953	60,624			89,274	445,000		72,202	60,900	469,000		91,273	463,000		70,953	60,752	487,000		88,675
F-150 2.3L 4x2 Ecoboost	2,698,000	406,000		63,853	54,558			80,341	392,000		64,977	54,806	414,000		82,140	408,000		63,853	54,673	430,000		79,801
RANGER 2.2L 4x4 FX4 AT - NEW	1,416,000	145,000		33,512	28,634			42,166	134,000		34,102	28,764	146,000		43,110	157,000		33,512	28,694	169,000		41,883
RANGER 2.2L 4x4 FX4 MT - NEW	1,356,000	135,000		32,092	27,421			40,379	127,000		32,657	27,545	138,000		41,283	148,000		32,092	27,478	159,000		40,108
RANGER 2.2L FX4 AT	1,316,000	N/A	94,000	31,146	26,612	N/A	105,000	39,188	N/A	87,000	31,694	26,733	N/A	98,000	40,065	N/A	110,000	31,146	26,668	N/A	121,000	38,925
RANGER 2.2L FX4 MT	1,256,000	N/A	86,000	29,726	25,398	N/A	97,000	37,401	N/A	80,000	30,249	25,514	N/A	91,000	38,239	N/A	102,000	29,726	25,452	N/A	113,000	37,150
RANGER 2.2L 4X4 XLS MT	1,181,000	N/A	114,000	27,951	23,882	N/A	124,000	35,168	N/A	114,000	28,443	23,991	N/A	124,000	35,955	N/A	117,000	27,951	23,932	N/A	127,000	34,932
RANGER 2.2L 4X2 XLT AT	1,236,000	N/A	20,000	29,252	24,994	N/A	30,000	36,806	N/A	24,000	29,767	25,108	N/A	34,000	37,630	N/A	35,000	29,252	25,047	N/A	45,000	36,559
RANGER 2.2L 4X2 XLT MT	1,176,000	N/A	12,000	27,832	23,781	N/A	22,000	35,019	N/A	18,000	28,322	23,889	N/A	28,000	35,803	N/A	26,000	27,832	23,831	N/A	36,000	34,784
RANGER 4X2 XLS AT	1,092,000	92,000	104,000	25,844	22,082	101,000	113,000	32,518	90,000	97,000	26,299	22,183	99,000	106,000	33,246	103,000	107,000	25,844	22,129	112,000	116,000	32,299
RANGER 4X2 XLS MT	1,032,000	N/A	44,000	24,424	20,869	N/A	53,000	30,731	N/A	42,000	24,854	20,964	N/A	51,000	31,419	N/A	54,000	24,424	20,913	N/A	63,000	30,525
RANGER XLS SPORT 4X4 MT	1,211,000	86,000	118,000	28,661	24,489	96,000	128,000	36,061	83,000	112,000	29,165	24,600	93,000	122,000	36,869	98,000	126,000	28,661	24,540	108,000	136,000	35,819
RANGER XLS SPORT 4X2 MT	1,062,000	N/A	90,000	25,134	21,476	N/A	99,000	31,624	N/A	90,000	25,577	21,573	N/A	99,000	32,332	N/A	102,000	25,134	21,521	N/A	111,000	31,412
RANGER XLS SPORT 4X2 AT	1,122,000	N/A	98,000	26,554	22,689	N/A	107,000	33,411	N/A	97,000	27,022	22,792	N/A	106,000	34,159	N/A	120,000	26,554	22,737	N/A	129,000	33,187
RAPTOR 2.0L 4X4 A/T - ALL IN	1,998,000	N/A	282,000	47,286	40,403	N/A	298,000	59,496	N/A	260,000	48,119	40,587	N/A	276,000	60,828	N/A	286,000	47,286	40,488	N/A	302,000	59,097
TERRITORY 1.5L ECOBOOST TITANIUM	1,299,000	207,000		30,743	26,268	218,000		38,682	195,000		31,285	26,388	206,000		39,548	212,000		30,743	26,323	223,000		38,422
TERRITORY 1.5L TREND 4X2 A/T	1,179,000	175,000		27,903	23,841	185,000		35,108	163,000		28,395	23,950	173,000		35,894	178,000		27,903	23,892	188,000		34,873
WILDTRAK 2.0L 4X4 AT	1,695,000	85,000	102,000	40,115	34,276	99,000	116,000	50,474	86,000	104,000	40,822	34,432	100,000	118,000	51,604	97,000	114,000	40,115	34,348	111,000	128,000	50,135
WILDTRAK 2.0L 4X2 AT	1,455,000	N/A	105,000	34,435	29,423	N/A	117,000	43,327	N/A	105,000	35,042	29,556	N/A	117,000	44,297	N/A	122,000	34,435	29,485	N/A	134,000	43,036
WILDTRAK 2.0L 4X2 MT	1,390,000	126,000	158,000	32,897	28,108	138,000	170,000	41,392	96,000	158,000	33,476	28,236	108,000	170,000	42,318	164,000	169,000	32,897	28,167	176,000	181,000	41,114
2.2L 4x2 Transit	2,300,000	25,000		54,434	46,510	44,000		68,489	38,000		55,392	46,721	57,000		70,023	55,000		54,434	46,608	74,000		68,029
2.3L 4x2 Explorer Ecoboost Sport	2,798,000	52,000	59,000	66,220	56,580	75,000	82,000	83,319	75,000	88,000	67,386	56,837	98,000	111,000	85,184	88,000	78,000	66,220	56,699	111,000	101,000	82,759
3.5L 4x4 Explorer Ecoboost Sport	3,178,000	15,000	20,000	75,213	64,264	41,000	46,000	94,634	80,000	44,000	76,537	64,556	106,000	70,000	96,753	68,000	58,000	75,213	64,399	94,000	84,000	93,999
2.3L Mustang Ecoboost	2,858,000	388,000		67,640	57,793	411,000		85,105	407,000		68,831	58,056	430,000		87,011	425,000		67,640	57,915	448,000		84,534
5.0L Mustang FastBack AT	3,538,000	475,000		83,733	71,544	504,000		105,354	475,000		85,207	71,869	504,000		107,713	522,000		83,733	71,695	551,000		104,647
5.0L Mustang GT Convertible AT	3,718,000	494,000		87,993	75,183	524,000		110,714	495,000		89,542	75,525	525,000		113,193	548,000		87,993	75,342	578,000		109,971
Expe 3.5L V6 Ecoboost Platinum	4,479,000	-	420,000	106,003	90,572	36,000	456,000	133,375	-	425,000	107,870	90,984	36,000	461,000	136,361	28,000	485,000	106,003	90,763	64,000	521,000	132,479
Expe 3.5L Limited MAX w/ BS	4,612,000	-	458,000	109,151	93,261	37,000	495,000	137,336	-	450,000	111,073	93,686	37,000	487,000	140,410	48,000	525,000	109,151	93,458	85,000	562,000	136,413

Free 1st NMI - 60Mos

Free 1st NMI - 48/60Mos

Free 1st & 2nd NMI - 60Mos

Free 1st & 2nd NMI - 48/60Mos

Free Vespa w/ 1Yr Insurance

Free Ecosport Ambiente

Free Vespa w/ 1Yr Ins + 1st NMI - 48/60Mos

Bundle A program **MUST NOT** be used for Bundle

	SRP	MB-20%DP		80% AF - NMI		20%DP - 36Mos		80% NMI	RCBC-20%DP		80% AF - NMI		20%DP - 36Mos		80% NMI	CBS-20%DP		80% AF - NMI		20%DP - 36Mos		80% NMI
		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2		BunA/Opt1	BunB/Opt2	48MOS	60MOS	BunA/Opt1	BunB/Opt2	
ECOSPORT 1.0L A/T TITANIUM	1,190,000	25,000		28,164	24,064	35,000		35,436	-		28,263	24,046	15,000		35,481	22,000		28,164	24,064	32,000		35,436
ECOSPORT 1.5L A/T TREND	1,030,000	2,000		24,377	20,828	11,000		30,672	-		24,463	20,813	13,000		30,711	24,000		24,377	20,828	33,000		30,672
ECOSPORT 1.5L M/T TREND	970,000	-		22,957	19,615	8,000		28,885	-		23,038	19,601	12,000		28,922	14,000		22,957	19,615	22,000		28,885
ECOSPORT 1.5L M/T AMBIENTE	920,000	20,000		21,774	18,604	28,000		27,396	-		21,850	18,591	12,000		27,431	23,000		21,774	18,604	31,000		27,396
ECOSPORT 1.5L A/T TITANIUM	1,100,000	15,000		26,034	22,244	24,000		32,756	-		26,125	22,228	14,000		32,798	12,000		26,034	22,244	21,000		32,756
EVE 2.0 4x4 TITANIUM	2,299,000	234,000		54,410	46,489	253,000		68,460	210,000		54,602	46,456	238,000		68,546	236,000		54,410	46,489	255,000		68,460
EVE 2.0 4x2 TITANIUM	1,995,000	197,000		47,215	40,342	213,000		59,407	188,000		47,382	40,313	212,000		59,483	186,000		47,215	40,342	202,000		59,407
EVE 2.2 4x2 TREND A/T	1,738,000	116,000		41,133	35,145	130,000		51,754	114,000		41,278	35,120	135,000		51,820	125,000		41,133	35,145	139,000		51,754
EVE 2.0 4x2 SPORT A/T - NEW	1,868,000	189,000		44,210	37,774	204,000		55,625	178,000		44,365	37,747	201,000		55,696	195,000		44,210	37,774	210,000		55,625
F-150 3.5L 4x4 Ecoboost	2,998,000	460,000		70,953	60,624	484,000		89,274	460,000		71,203	60,580	496,000		89,388	468,000		70,953	60,624	492,000		89,274
F-150 2.3L 4x2 Ecoboost	2,698,000	404,000		63,853	54,558	426,000		80,341	399,000		64,078	54,518	432,000		80,443	407,000		63,853	54,558	429,000		80,341
RANGER 2.2L 4x4 FX4 AT - NEW	1,416,000	142,000		33,512	28,634	154,000		42,166	134,000		33,630	28,613	151,000		42,219	148,000		33,512	28,634	160,000		42,166
RANGER 2.2L 4x4 FX4 MT - NEW	1,356,000	134,000		32,092	27,421	145,000		40,379	125,000		32,205	27,401	142,000		40,430	140,000		32,092	27,421	151,000		40,379
RANGER 2.2L FX4 AT	1,316,000	N/A	93,000	31,146	26,612	N/A	104,000	39,188	N/A	98,000	31,255	26,592	N/A	109,000	39,238	N/A	99,000	31,146	26,612	N/A	110,000	39,188
RANGER 2.2L FX4 MT	1,256,000	N/A	85,000	29,726	25,398	N/A	96,000	37,401	N/A	90,000	29,830	25,380	N/A	101,000	37,449	N/A	92,000	29,726	25,398	N/A	103,000	37,401
RANGER 2.2L 4X4 XLS MT	1,181,000	N/A	118,000	27,951	23,882	N/A	128,000	35,168	N/A	114,000	28,049	23,865	N/A	124,000	35,213	N/A	119,000	27,951	23,882	N/A	129,000	35,168
RANGER 2.2L 4X2 XLT AT	1,236,000	N/A	20,000	29,252	24,994	N/A	30,000	36,806	N/A	25,000	29,355	24,976	N/A	35,000	36,853	N/A	26,000	29,252	24,994	N/A	36,000	36,806
RANGER 2.2L 4X2 XLT MT	1,176,000	N/A	14,000	27,832	23,781	N/A	24,000	35,019	N/A	18,000	27,930	23,764	N/A	28,000	35,064	N/A	18,000	27,832	23,781	N/A	28,000	35,019
RANGER 4X2 XLS AT	1,092,000	86,000	103,000	25,844	22,082	95,000	112,000	32,518	95,000	106,000	25,935	22,066	109,000	115,000	32,559	96,000	108,000	25,844	22,082	105,000	117,000	32,518
RANGER 4X2 XLS MT	1,032,000	N/A	43,000	24,424	20,869	N/A	52,000	30,731	N/A	48,000	24,510	20,854	N/A	57,000	30,770	N/A	48,000	24,424	20,869	N/A	57,000	30,731
RANGER XLS SPORT 4X4 MT	1,211,000	80,000	108,000	28,661	24,489	90,000	118,000	36,061	90,000	118,000	28,762	24,471	105,000	128,000	36,107	92,000	124,000	28,661	24,489	102,000	134,000	36,061
RANGER XLS SPORT 4X2 MT	1,062,000	N/A	90,000	25,134	21,476	N/A	99,000	31,624	N/A	95,000	25,223	21,460	N/A	104,000	31,665	N/A	94,000	25,134	21,476	N/A	103,000	31,624
RANGER XLS SPORT 4X2 AT	1,122,000	N/A	98,000	26,554	22,689	N/A	107,000	33,411	N/A	102,000	26,648	22,672	N/A	111,000	33,454	N/A	103,000	26,554	22,689	N/A	112,000	33,411
RAPTOR 2.0L 4X4 A/T - ALL IN	1,998,000	N/A	282,000	47,286	40,403	N/A	298,000	59,496	N/A	285,000	47,453	40,373	N/A	301,000	59,572	N/A	284,000	47,286	40,403	N/A	300,000	59,496
TERRITORY 1.5L ECOBOOST TITANIUM	1,299,000	202,000		30,743	26,268	213,000		38,682	195,000		30,852	26,249	211,000		38,731	212,000		30,743	26,268	223,000		38,682
TERRITORY 1.5L TREND 4X2 A/T	1,179,000	168,000		27,903	23,841	178,000		35,108	163,000		28,002	23,824	178,000		35,153	178,000		27,903	23,841	188,000		35,108
WILDTRAK 2.0L 4X4 AT	1,695,000	84,000	109,000	40,115	34,276	98,000	123,000	50,474	89,000	99,000	40,257	34,251	110,000	113,000	50,538	89,000	106,000	40,115	34,276	103,000	120,000	50,474
WILDTRAK 2.0L 4X2 AT	1,455,000	N/A	116,000	34,435	29,423	N/A	128,000	43,327	N/A	109,000	34,557	29,401	N/A	121,000	43,382	N/A	112,000	34,435	29,423	N/A	124,000	43,327
WILDTRAK 2.0L 4X2 MT	1,390,000	124,000	162,000	32,897	28,108	136,000	174,000	41,392	129,000	122,000	33,013	28,088	146,000	134,000	41,444	132,000	135,000	32,897	28,108	144,000	147,000	41,392
2.2L 4x2 Transit	2,300,000	43,000		54,434	46,510	62,000		68,489	25,000		54,625	46,476	53,000		68,576	29,000		54,434	46,510	48,000		68,489
2.3L 4x2 Explorer Ecoboost Sport	2,798,000	48,000	38,000	66,220	56,580	71,000	61,000	83,319	28,000	28,000	66,453	56,539	62,000	51,000	83,424	55,000	65,000	66,220	56,580	78,000	88,000	83,319
3.5L 4x4 Explorer Ecoboost Sport	3,178,000	20,000	20,000	75,213	64,264	46,000	46,000	94,634	-	-	75,478	64,217	39,000	26,000	94,754	15,000	20,000	75,213	64,264	41,000	46,000	94,634
2.3L Mustang Ecoboost	2,858,000	389,000		67,640	57,793	412,000		85,105	397,000		67,878	57,751	432,000		85,213	395,000		67,640	57,793	418,000		85,105
5.0L Mustang FastBack AT	3,538,000	469,000		83,733	71,544	498,000		105,354	492,000		84,028	71,492	535,000		105,488	475,000		83,733	71,544	504,000		105,354
5.0L Mustang GT Convertible AT	3,718,000	495,000		87,993	75,183	525,000		110,714	514,000		88,303	75,129	559,000		110,855	499,000		87,993	75,183	529,000		110,714
Expe 3.5L V6 Ecoboost Platinum	4,479,000	-	454,000	106,003	90,572	36,000	490,000	133,375	-	435,000	106,377	90,506	54,000	471,000	133,544	-	432,000	106,003	90,572	36,000	468,000	133,375
Expe 3.5L Limited MAX w/ BS	4,612,000	-	478,000	109,151	93,261	37,000	515,000	137,336	-	466,000	109,535	93,194	56,000	503,000	137,510	-	464,000	109,151	93,261	37,000	501,000	137,336

Free 1st NMI - 60Mos
Free 1st NMI - 48/60Mos
Free 1st & 2nd NMI - 60Mos
Free 1st & 2nd NMI - 48/60Mos
Free Vespa w/ 1Yr Insurance
Free Ecosport Ambiente
Free Vespa w/ 1Yr Ins + 1st NMI - 48/60Mos

Bundle A program **MUST NOT** be used for Bundle